## ALPHA



## Presented Challenges

A large medical billing company **specializing** in outsourced billing for hospital-based **physicians** wanted to ensure they were maximizing profitability for their clients. The staff had extensive experience in certain specialties, such as pathology, and used that knowledge to implement comprehensive physician billing services. As regular users of **Alpha II's claim** editing solution, ClaimStaker®, the practice was seeing a large number of edits related to the National Correct Coding Initiative (CCI) when billing for their pathology clients. When claims containing clinical and anatomical pathology codes were downloaded from the hospital system and run through ClaimStaker, CCI edits repeatedly triggered because even some payers like Medicare will not reimburse these code types on a professional claim. Not wanting to turn off such valuable edit, the billing service **contacted** Alpha II for guidance.

## How We **Helped**

At Alpha II, we pride ourselves on our personalized customer service. With the help of the billing service's pathology experts, we were able to research and expand our offering of CCI edits to better accommodate the specialized billing needs of their pathology clients. Instead of a general CCI code combination edit, we developed additional edits specific to clinical and anatomical pathology. And with the custom configurations available within ClaimStaker, these newly developed edits were available to all Alpha II users.

## Resulting **Success**





\$2.32M total billed errors\* identified



16.9% total services billed with errors

Through additional training, we have enabled the billing service to maintaining meaningful edit configurations for each client. This partnership continues to improve denial prevention, which contributes to increased revenue for both the billing service and their clients.

\*Total billed errors refer to denial intervention, including claim level and/or line-item level errors, rejections, underpayments, or other revenue loss from 1/1-12/31-22.

